

## LEARNING LABS SCHEDULE

Saturday, 14 March 2020

Start	End	Ledermix Learning Lab (South)	Learning Lab 2 (Northwest)	Gojo / Dentagenie Learning Lab (Southeast)
11.00am	11.45am	<p><b>Acumen Dental</b>  <i>Yes! You can dispense antibiotics and pain relief in your practice! "How to" Practical Guide - Dr Michael Ryan DBA</i></p> <p>You currently provide dispensing, without realising it. Improve patient care, treatment compliance and control. Stop sending scripts down to the pharmacy. For decades dentists have been able to legally dispense medication to a patient under their care. We do this in our family practice, where we designed the steps so you and your team can too. Practices like us, create great experiences for their patients. Dental dispensing is a wonderful service your practice can offer today – we'll teach you how. Benefits to your practice and patients are real and immediate. Learn the secret of successful dental prescribing and dispensing. Come to our Learning Lab and find out how and why! A practical step-by-step session revealing what you need to provide improved care in your practice now. If you already do, learn even more. We'll share how to make it even better with our guides, tools, templates and resources we have developed over the past 20 years. Join the 1,000 or so practices we already help. Acumen Dental makes dental dispensing easy! Come along and learn how.</p>	<p><b>1Group Property Advisory</b>  <i>Private Practice Set-up &amp; Expansion - Real estate strategy for success - Tal Eloss &amp; Julian Muldoon</i></p> <p>1Group Property Advisory will take you through the importance of securing the right site; the benefits of buying versus leasing; how to negotiate a lease; site due diligence; navigating a complex property landscape and investing with success in the current climate.</p>	<p><b>Henry Schein ONE</b>  <i>How to effectively implement change in the dental practice - Lee Fisher</i></p> <p>"To improve is to change; to be perfect is to change often." - Winston Churchill This seminar will discuss the importance of dental practices needing to embrace change in order to improve as well as steps on how to effectively implement change. Successfully managing and running the perfect dental practice isn't easy – from maintaining a healthy flow of new patients each month and ensuring they return for their 6-monthly check up, while trying to grow your revenue by working smarter, not harder. The key to success for top performing dental practices is embracing change and taking the right action.</p>
12.00pm	12.45pm	<p><b>Church &amp; Dwight</b>  <i>The latest in Oral Hygiene: introducing a world first! - Presenter TBC</i></p> <p>Find out about the latest in Oral Hygiene. A break through in oral care is finally here. A simple, no hassle solution for superior oral health. Clinically proven to be twice as effective as traditional brushing and flossing for</p>	<p><b>Ivoclar Vivadent</b>  <i>New Digital Technologies for the Dental Practice - Dr. Michael Dieter, DDS</i></p> <p>Nowadays patients are demanding more aesthetic, durable and minimally-invasive treatment options. There is also a strong desire for a one-visit dental treatment without the need of a temporary restoration</p>	

		<p>removing plaque and improving gum health. Now it's easy to floss and brush at the same time, one step to a complete clean! Introducing you to a world's first!</p>	<p>and unpleasant impressions. The combination of digitally manufactured all-ceramic restorations using the latest 5XT technology and the adhesive cementation technique facilitate long lasting restorations resulting in significant preservation of tooth structure and excellent esthetics meeting the highest patient demands. However, small mistakes in the various clinical steps of the treatment sequence and the manufacturing process can compromise the clinical long- term success of our digitally produced restorations. Dr. Michael Dieter will introduce a digital chairside concept that helps the clinician to make aesthetic dentistry more predictable and more profitable in the dental practice.</p>	
1.00pm	1.45pm	<p><b>Straumann</b> <i>Grow your practice profitability with Neodent - Kylie Naylor</i> Increase practice profitability and deliver superior patient outcomes with implant dentistry using a simple yet profitable solution brought to you by Straumann Group. You will learn to; - minimise the total cost of the implant procedure - choose a system that best suits your clinical style and delivers affordable implant therapy - minimise chair time - initiate patient conversations based on outcomes rather than price - understand the clinical advantages including a single prosthetic platform the world's second largest implant brand Neodent®. - choose partners that will help you grow and select solutions that fit your practice and patient, scheduling to ensure patient flows and marketing your practice.</p>	<p><b>VOCO</b> <i>How Long do I have to keep this Varnish on for? - Mr Gregor Connell, North American Director of Clinical Education, VOCO GmbH</i> Research has confirmed that the application of a Sodium Fluoride varnish to dentition, offers the patient the most effective method of Fluoride uptake. The question is - how long will a patient allow the material to stay on their teeth? A quick survey of most of the materials currently available, suggests that they are all very similar in both chemistry and content. If this is true, then what makes one better than another for the dentist and patients experience? This course will discuss the various factors that ultimately determine the patients level of acceptance and compliance of the varnish treatment. Factors such as smell, taste, texture and colour all impact the amount of time that patient is willing to keep the varnish on their teeth. An comparative analysis of several common materials will discuss how well they meet these requirements as well as discuss exactly</p>	<p><b>Gojo / Dentagenie</b> <i>The Myth Busters of Skin Health - Christine Claighen, Head of Regulatory   Science - GOJO</i> Australia Infection Control focuses on reducing the factors influencing the transmission of infection and spread of microorganisms. Not all Alcohol-based Hand Rubs (ABHR) are the same. The process of selecting an ABHR for your facility is such an important decision to make because the clinical effectiveness of those products in reducing Healthcare Associated Infections (HAIs) is a result of several components including: product formulation, antimicrobial efficacy and end user acceptance of the product the HCWs. Breaking the cycle to ensure your skin health is maintained and clarify the many false beliefs among HCWs about the effect of ABHR may have on the skin.</p>

			how much release of Fluoride occurs within the first hour of application.	
2.00pm	2.45pm	<p><b>BOQ Specialist</b> <i>Practice ownership 101: Buying a practice versus establishing your own practice - Luke Truscott &amp; Michelle O'Connor, Senior Finance Specialists</i></p> <p>Purchasing your own dental practice is a significant financial commitment. Whether you are planning to start a new practice, buy an existing practice or become a partner in a practice, there are a lot of factors to consider before choosing the right path for you. In this session, we will take you through the ins and outs of each approach and equip you with the necessary financial knowledge to ensure the process is as smooth as possible. Discussion topics and tips will include:</p> <ul style="list-style-type: none"> <li>• Buying in or starting from scratch - the advantages and disadvantages of each approach</li> <li>• Financing options available when starting a new practice, buying an existing practice or becoming a partner in a practice</li> <li>• Tools and templates to simplify the process for you</li> <li>• Case studies Learning outcomes: <ul style="list-style-type: none"> <li>- Compare and evaluate the feasibility of either starting a new practice, buying an existing practice or becoming a partner in a practice</li> <li>- Understand the various finance options that are available to you, and recognise the benefits and risks associated with each</li> </ul> </li> </ul>	<p><b>Warragul Dental Care</b> <i>Dental therapy dogs: the paw-fect addition to your practice - Anand Makwana BChD, MSc &amp; Dogtor Bruce DOG</i></p> <p>Come and meet Dogtor Bruce, the certified dental therapy dog, who has been working at Warragul Dental Care (WDC) in regional Victoria for almost 2 years. The WDC team will talk to you about:</p> <ul style="list-style-type: none"> <li>• Things to consider before you get a therapy dog</li> <li>• Lessons learnt from their experience</li> <li>• Setting your practice up for success</li> <li>• The benefits to patients and your team</li> <li>• What a week in the life of a therapy dog looks like</li> <li>• Ongoing requirements and considerations. While Dogtor Bruce won't be able to answer your questions he will be available for pats, cuddles and puppy smooches.</li> </ul>	
3.00pm	3.45pm	<p><b>Ledermix</b> <i>Avoiding the problems I have had in endodontic practice - Adj Associate Professor Peter Duckmanton</i></p> <p>A guide to avoiding problems with access, preparation, medication and irrigation in every day endodontic practice</p>	<p><b>Dental Brands Australia (Precision TT)</b> <i>Work Place Dust: Does Your Lab Meet The Standards? - Kyle Galenza, VP of Sales and Marketing, Vaniman Manufacturing Co.</i></p> <p>The increase in dental lab and surgery health concerns has prompted research into the hazards that emerge when working with a number of dental consumables (acrylic,</p>	<p><b>PracticeHub</b> <i>The Art of Influencing Your People - Angela Mason-Lynch, Practice Management Specialist with PracticeHub AVANT, GAICD, CPMAAPM, Dip Prac Mgt, FAAPM (LIFE) CertTAA</i></p> <p>Our business needs a driver but what happens when the driver is not watching? This session discusses the importance of governance; setting</p>

			zirconia etc). These studies continue to show a connection between dental materials and dangerous respiratory illnesses such as Silicosis--but that's only half the story. The proper defense against these dangerous airborne particulates is prevented through proper dust collection. However, implementing these systems is more complex than perceived and often fails mandatory health standards. This lecture presentation why professional implementation of dust/air filtration systems is important and how to satisfy health regulations for your lab or surgery.	your rules and measuring compliance. We will demonstrate how to systematically maintain control, consistency and transparency within your practice.
4.00pm	4.45pm	<p><b>Moredent</b> <i>The power of digital dentistry: life changing, career changing - Dr Harris Schlen</i> Over the past decade, billions of dollars have been invested in digital technologies for dental treatment by the major players as they place their bets on a digital future in dental treatment. There is no debate that digital technology will be the most decisive change in dental practices in the next decade. However, there is tremendous debate on which technologies and treatments to invest in. This workshop will attempt to answer some of these questions through empirical studies, hands-on demonstrations, patient satisfaction surveys and financial modelling.</p>		<p><b>Dentavision</b> <i>TOKUYAMA Composites: Game changers in the restorative field - TBA</i> Introducing the award-winning range of Tokuyama composites, with a lecture and hands on demonstration by a world class clinician and presenter.</p>
5.00pm	5.45pm		<p><b>Zirkonzahn (Alphabond)</b> <i>Safety and Predictability in Digital Dentistry using Zirkonzahn Systems - Grant Davis, ADV DIP Dental Prosthetics and Miguel Almeida, Dental Prosthetics, Dental Faculty Lisbon</i> Showing patient cases will introduce 3D virtual patient physiognomy and oral situations. Data will be transferred to software to create the patient's natural harmony and form. Polychromatic zirconia</p>	

			innovations from Zirkonzahn will be used for the creation of monolithic restorations.	
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